

Damon Faunce

Hands-on building consultant and project manager with extensive experience in the building and construction industry. Recognized nationally for planning, developing, and implementing creative solutions to a wide range of situations.

Highly motivated, adaptable, and technically savvy, Mr. Faunce uses his depth of knowledge in building components, estimating, adjusting and valuation to generate results whether handling large client relationships, new account development, crisis resolution or complex negotiations.

- 20+ years of experience in estimating and adjusting, building, asset, and component valuation
- Driven by continuous learning and growing
- Hands-on experience with reconstruction, new construction, and renovations
- Advanced understanding of detailed architectural diagrams and drawings

National Appraiser / Building Consultant

610.304.3356 | damon@faunceandassociates.com

EXPERIENCE

2013 – Present

President, Faunce & Associates

Faunce & Associates operates as a General Contracting / Building Consultant firm with National capabilities. Project management, building asset estimating, and appraisal services are some of the key components to the firm's focus. Mr. Faunce manages the senior team leaders in field assessment, document preparation and report review of the reconstruction process resulting from property claims.

Mr. Faunce's key roles and responsibilities:

- Develop and manage client relationships
- Oversee asset estimating team and lead appraisal development and negotiations
- Manage client expectations and deliverables through claim preparation process
- Analysis of Commercial Lines Insurance Policy statements for document production
- Negotiation and resolution of valuation disputes
- Manage third party vendors through valuation process and reconstruction
- Handle all lead appraiser assignments for 7-8 figure appraiser files
- Damage report review and oversight
- Facilitate all General Contracting contracts for Florida, Pennsylvania, and New Jersey

2000 – 2013

Principal and Catastrophe Project Manager, Clarke & Cohen

Clarke & Cohen is a public insurance adjusting and property loss consulting firm who manages complex claims in the Philadelphia region. Mr. Faunce provided the firm with the necessary resources to expedite the claim process and manage all experts involved. He was also involved in the damaged property recreation process and directed forensic team members and coordinated the inflow of information.

- Managed and successfully negotiated settlement of over \$350,000,000 in claims for clients over a 13-year tenure
- Facilitated disaster recovery management in 25 states
- Led consulting division of policy analysis for claims evaluations which yielded proper asset valuation for clients
- Managed catastrophe projects from major hurricane events in Florida and New Orleans with recovery of claim settlements of over \$100,000,000

SERVICE

2007 – 2011

National Association of Public Insurance Adjusters Board of Directors

2011 – 2015

National Association of Public Insurance Adjusters Executive Committee

2018 – 2020

Phoenixville Area Soccer Organization – President Board of Directors

PROJECT SUMMARY

2000 - Present

Appraisal, Umpire Resolution, Asset Valuation, Building Estimating, Business Income Loss

Over \$750,000,000 Estimated / Appraised Over 20+ Year Career

Total amount of appraisal documentation, loss assessment, asset valuation and building estimate documentation produced personally over 20+ year career.

\$156,000,000 Hurricane Sally Claims

Current totals of building damage appraisal and documentation production for over 18 separate property location in the Gulf Coast region. Building appraisal evaluation consists of a vast range of building components, structural configurations, and site location layout. The Faunce & Associates team has prepared the documentation for appraisal and loss adjustment settlement. Mr. Faunce leads the presentation of the loss evaluations and conducts the dispute resolution conferences with all parties.

\$17,000,000 Commercial Loss Project

Managed Bio-Hazard claim document preparation, negotiations and resolution support pertaining to large business complex affected by bio-hazard substance contamination. Over 1,200- man hours of preparation, evaluation, and presentation for this complex project. Managed numerous professionals such as forensic accountants, environmental engineers, policy counsel and building construction estimating teams.

\$19,000,000 School District Loss Evaluation

Organized, managed, and facilitated a team of field estimators and forensic accountants to produce documentation for 250 Individual building locations. This was for a school district where all buildings had been affected by the Hurricane Floyd. Mr. Faunce's team was tasked with the loss valuation and dispute resolution support.

\$185,000,000 Property Statement of Values Production

Full asset valuation of development client portfolio of over 480 properties across 4 states. Managed and led a team of field estimators to produce documentation for replacement cost valuation for each property with full statement of values schedule, photo report and claim expense provisions. Managed estimating team for over 900-man hours managed and organized production of final statement of values for client portfolio.

REFERENCES

Additional references furnished upon request:

Raymond Altieri, Jr. – 813-961-3861

Past President of National Association of Public Insurance Adjusters

Michael H. McIntyre – 609-410-0110

Appraiser / Umpire with over 25+ years Industry experience

Brian Goodman, ESQ – 443-824-0659

First Party Insurance Lawyer with over 30+ years Industry experience

SKILLS

- New Business Development
- Asset Valuation Management
- Strategic Planning
- Customer Relationship
- Operations Management
- Staff Training and Development
- Dispute Resolution
- Critical Path Thinking
- Solution Focused
- Contract Negotiations
- Key Account Management
- CPPA Adjuster Certification 2010-15

PERSONAL

Dedicated to family, raising three children, avid community supporter and current board representative of youth sports soccer organization. Driven by continuous learning and self-growth. Extremely talented at relationship building and attaining critical business acumen.